

# **Callide Valley Water Supply Scheme**

## **Scheme Summary**

# **Irrigation pricing proposal**

**1 July 2025 to 30 June 2029**

# Context

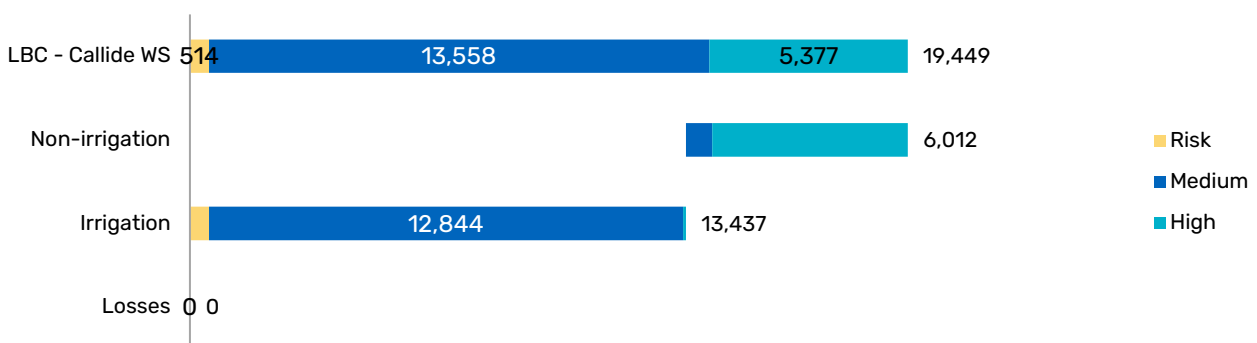
Callide Valley Water Supply Scheme (Callide Valley) prices were set (gazetted) for the period 2020-21 through to 2024-25 (current period) via Rural Pricing Direction Notices issued by the Queensland Treasurer in 2020<sup>1</sup>, 2021<sup>2</sup> and 2023<sup>3</sup>.

In early 2023, the Queensland Government directed the Queensland Competition Authority (the QCA) to recommend prices for Callide Valley irrigation services for the next price path period, covering **1 July 2025 to 30 June 2029**.

This scheme level summary forms part of Sunwater’s submission to the QCA and provides irrigation customers with an overview of our proposal. It should be read in conjunction with the complete submission and includes:

- proposed prices and their basis
- engagement with customers, their feedback and how it was addressed
- operating and renewals expenditure forecasts
- the overall revenue requirement.

Figure 1 - Callide Valley water access entitlements (as at 30 June 2023)



<sup>1</sup> Queensland Government Gazette No. 67 (July 2020) Sunwater Rural Water Pricing Direction Notice (No. 1) 2020  
<sup>2</sup> Queensland Government Gazette No. 25 (June 2021) Sunwater Rural Water Pricing Direction Notice (No. 1) 2021

# Entitlements and usage

Callide Valley holds total water access entitlements (WAE) of 19,449ML (**Figure 1**). Most entitlements are medium priority and held by customers who use water for irrigation purposes.

The 514ML of risk priority entitlements shown in **Figure 1** are treated as medium priority for pricing purposes.

Long-term (20-year) average annual usage in the scheme is 12,271ML per annum. This is equivalent to 63.1 per cent of total WAE, up from 62.4 per cent at the time of the last irrigation pricing review.

# Tariff groups

At the last price review two tariff groups existed due to historical pricing practices / policies; however, Callide Valley prices are not differentiated on cost.

In practical terms there is only one tariff group in this scheme. One set of prices is shown in this document. These prices apply to both historical tariff groups (Callide – Callide and Kroombit Creek, and Callide – Benefited Groundwater area).

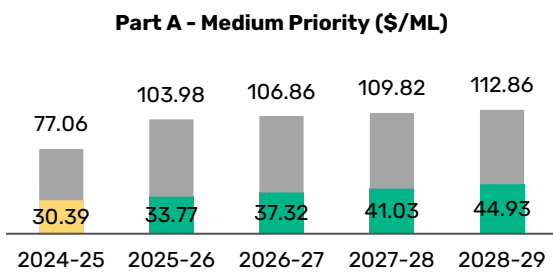
# Proposal in summary

During engagement with scheme customers, Sunwater outlined proposed operating costs and renewals expenditure required to deliver irrigation services over the next price path period; required revenue and price calculations; as well as a potential cost recovery change with implications for customer prices. Balancing what we heard from customers with the benefits and risks of these changes we propose to:

1. recover renewals expenditure via a regulated asset base (RAB) methodology
2. refresh our Service and Performance Plans (S&PPs).

Further information relating to engagement outcomes is provided in the following section.

## Callide Valley



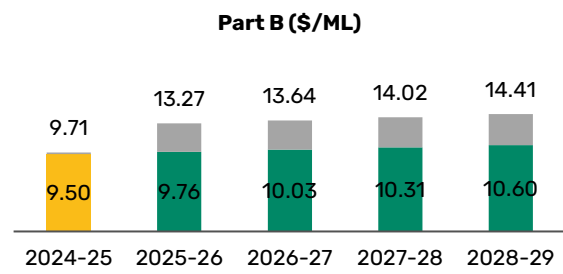
## Proposed prices

The prevailing price for 2024-25 is shown for comparison purposes with forecast prices for the review period. All discounts have been removed for ease of comparison. The green bars within the below chart reflect recommended irrigation prices for the price path period. Values shown at the top of the chart reflect cost-reflective prices for the charge. The grey bar element reflects the component of cost-reflective prices that Sunwater recovers via a community service obligation payment from the Queensland Government.

Prices reflect a RAB methodology.

**Legend:**

- / ■ Irrigation price (gazetted)
- / ■ Recommended irrigation price (proposed)
- / ■ Cost reflective irrigation price (proposed)



# Engagement

Sunwater contacted all Callide Valley irrigation customers multiple times during the development of the pricing proposal.

## How we engaged

Over the course of the last price path, Sunwater has implemented a series of initiatives to improve customer experience and enable us to better understand and meet customers' needs and expectations. These initiatives include the Sunwater Customer App, the Online Portal, the introduction of the Water Trading Board, a formalised complaints and feedback process, and the establishment of Customer Advisory Committee forums.

Reflecting this shift, Sunwater established a three-stage stakeholder engagement strategy for this price path to inform and consult with customers during the submission development process.

We ensured every irrigation customer who wanted to engage could do so, by hosting:

- face-to-face customer meetings in this scheme during each of the three stages of engagement
- three online forums open to irrigation customers in all schemes.

We distributed and published project communication materials, including fact sheets and copies of presentations delivered at meetings, to ensure all customers had the opportunity to:

- learn about how irrigation prices are set
- review draft future costs and prices
- learn about and provide feedback on proposed changes to:
  - Service and Performance Plans
  - renewals expenditure recovery through irrigation prices.



- ✓ Dedicated project website and email



- ✓ 1 scheme summary report



- ✓ Emails and SMS sent about proposals and GoVote process
- ✓ Invitations sent via email, SMS and letter
- ✓ Subsequent reminders



- ✓ Irrigation Customer Invoice Calculator



- ✓ 4 fact sheets
  - RAB
  - S&PPs
  - Stage 1 & 2 scheme-specific overviews



- ✓ 3 face-to-face meetings
- ✓ 2 online meetings

## What we heard

During our meetings we discussed matters of interest (**Table 1**) to Callide Valley customers. Generally, we were able to address questions and queries in the meeting. Based on discussion during these meetings, key actions undertaken for Callide Valley included detailing additional information on renewals expenditure in our Stage 3 engagement material on future costs for the scheme (depicted by cost spikes in the renewals forecast).

This information is contained in the **Expenditure Focus** section of this summary.

## GoVote

Five Callide Valley customers responded to the online survey, representing approximately 4.6 per cent of eligible irrigation customers. Customers received multiple communications about the opportunity to participate from both Sunwater and the provider, GoVote. For a full explanation of the GoVote process and how Sunwater used this information to finalise its proposal, refer to the Customer Engagement chapter of Sunwater's pricing submission.

Table 1 - Key customer interests

Forum details	Attendees	Key customer interests
<b>Stage 1 engagement</b>		
<p><i>Forum:</i> Face-to-face engagement with <u>Callide Valley</u> customers</p> <p><i>Theme:</i> Learn how irrigation prices are set and how you can be involved in influencing Sunwater's pricing submission to the QCA</p>	6	Cost recovery model   Customer engagement - lack of participation
<p><i>Forum:</i> Teams webinar, <u>all schemes</u> invited</p> <p><i>Theme:</i> Learn how irrigation prices are set and how you can be involved in influencing Sunwater's pricing submission to the QCA</p>	12	How prices are set - general
<b>Stage 2 engagement</b>		
<p><i>Forum:</i> Face-to-face engagement with <u>Callide Valley</u> customers</p> <p><i>Theme:</i> Draft future prices and the following proposals for customer feedback:</p> <ul style="list-style-type: none"> <li>changes to Service and Performance Plans</li> <li>changes to the way renewals expenditure is recovered through irrigation prices.</li> </ul>	3	Customer values - water quality   Increased costs - social impacts   Customer engagement - lack of participation   Insurance   Support costs - HR, safety, etc   How Sunwater reduces costs   Cost recovery model   Irrigation subsidies   CSO payment   Irrigation subsidies   RAB vs annuity - measuring efficiency under RAB   RAB vs annuity - forecasting 30 years   Part A fixed charges
<p><i>Forum:</i> Teams webinar, <u>all schemes</u> invited</p> <p><i>Theme:</i> Draft future prices and proposals for customer feedback</p>	15	Community Service Obligation
<b>Stage 3 engagement</b>		
<p><i>Forum:</i> Face-to-face engagement with <u>Callide Valley</u> customers</p> <p><i>Theme:</i> Outline Sunwater's pricing proposal, having taken into account customer feedback and preferences</p>	4	Pricing proposal - general
<p><i>Forum:</i> Teams webinar, all schemes invited</p> <p><i>Theme:</i> Outline Sunwater's pricing proposal, having taken into account customer feedback and preferences</p>	7	RAB v annuity

## Other feedback

One customer provided specific feedback at a face-to-face meeting and reiterated those comments in a phone call. This stakeholder raised that customers are facing a cost-of-living crisis and queried what Sunwater was doing to reduce costs, and to put downward pressure on prices. While there was a focus in our Stage 2 engagement on how Sunwater has managed increases to insurance and electricity prices, we will elaborate on our prudence and efficiency review as part of Stage 3 engagement to further address this query. General support for adopting the RAB was discussed and there was a further query about whether Sunwater could quantify the benefits of the shift. The benefits that were communicated included lower draft prices in a majority of our water supply schemes and a higher degree of confidence in ability to forecast. We were not able to quantify cost savings or a reduction in fixed term employment as a benefit of the shift.

## Proposal to change the method of renewal cost recovery

This proposal was put forward as a change to all water supply schemes. Considering feedback from all sources (including the GoVote results shown on **Figure 2**, **Figure 3** and **Figure 4**), and the benefits to be gained, Sunwater has included a shift to a RAB-based recovery of renewals expenditure in its submission.

Our full reasoning for adopting a RAB-based renewals recovery proposal is outlined in Sunwater's pricing submission.

## Proposal to refresh Service and Performance Plans

This proposal was put forward as a change to all water supply schemes. Considering feedback from all sources, and the benefits to be gained, Sunwater proposes to adopt the refreshed S&PP format and process.

Our full reasoning is outlined in Sunwater's pricing submission.

**Figure 5** reproduces the overall responses we received during our GoVote process.

Figure 2 - How schemes responded to the RAB proposal – question and responses

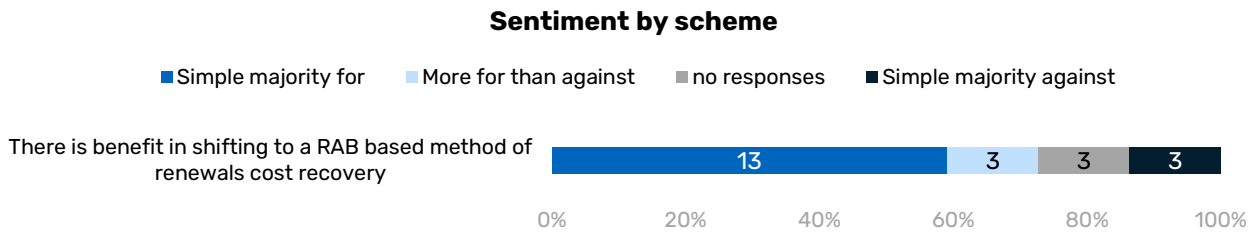


Figure 3 - How Callide Valley responded to the RAB proposal – question and responses

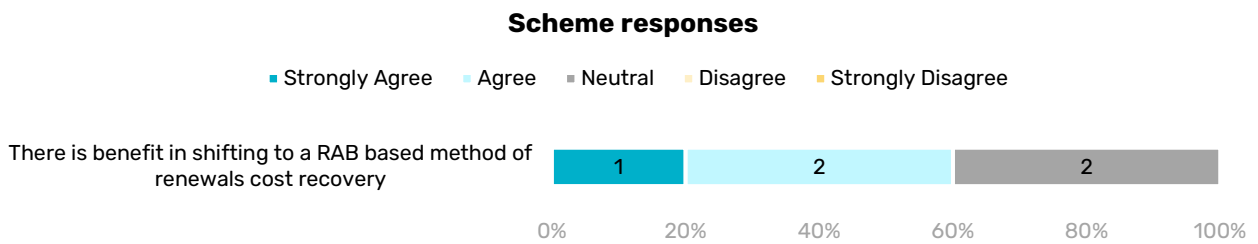


Figure 4 - How Sunwater’s irrigation customers responded to the RAB proposal – question and responses

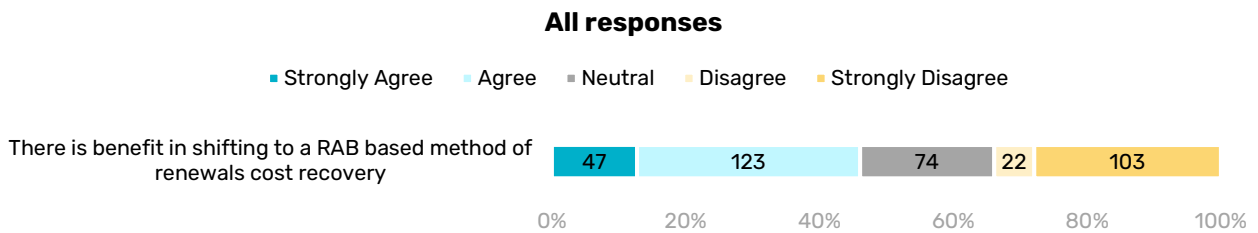
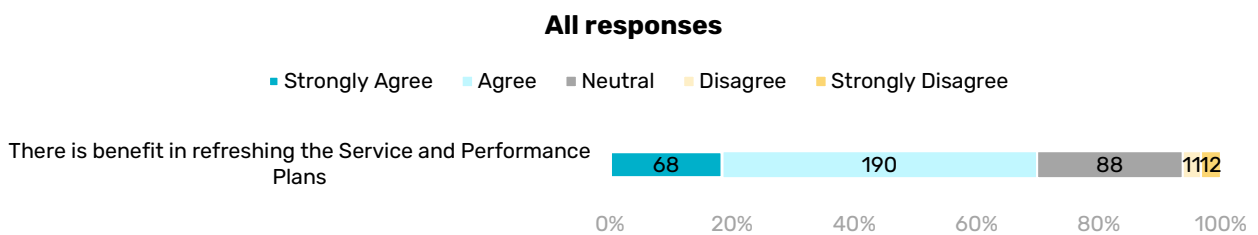


Figure 5 - How Sunwater’s irrigation customers responded to the S&PP proposal – question and responses



## Service standards

The current service standards that apply for the Callide Valley scheme were included as part of our Stage 2 engagement.

These are the customer service standards that drive the work we do, and influence operations, maintenance, and renewals expenditure in this scheme.

Table 2 - Service standards for Callide Valley

Service standards	Standard	Target
<i>Planned shutdowns – notification</i>	For shutdowns planned to exceed 2 weeks	8 weeks
	For shutdowns planned to exceed 3 days	2 weeks
	For shutdowns planned to be less than 3 days	5 days
<i>Unplanned shutdowns – duration</i>	During Peak Demand Period	48 hours
	Outside Peak Demand Period	5 working days
<i>Unplanned shutdowns – notification</i>	Affected customers will be notified of the likely duration of the interruption to supply	Within 24 hours of Sunwater learning of the event or by the end of the first business day following the event, whichever is the earlier
<i>Maximum number of interruptions</i>	Planned or unplanned interruptions per water year	10
<i>Meter repairs</i>	Faults causing restrictions to supply will be repaired	Within 1 working day
<i>Complaints and enquiries</i>	Initial response (Acknowledge)	5 working days
	Resolve or provide written response	21 days



# Expenditure focus

This section shows the final forecast operating expenditure (opex) and renewals expenditure for the Callide Valley scheme.

## Operating expenditure

Sunwater’s opex forecast was developed using the base-step-trend methodology presented in our pricing submission.

Sunwater’s proposed base year (2022-23 actuals after adjustments) of \$2.023M is shown on **Figure 6** and is \$0.05M (3 per cent) higher than the QCA’s allowance for the same year (after adjustment for actual inflation).

Key drivers of this difference include:

- increases in categories such as other expenditure (which includes land tax, rates and vehicle leasing which was previously captured under support costs), direct labour and contractors
- offset by a decrease in associated support costs.

Operations and maintenance have been split into other direct costs, materials, contractors, and direct labour to better explain the drivers of higher costs.

Support costs include indirect activities (those that support a specific direct activity such as dam safety, pricing and regulation, and water planning); and local and corporate support, such as depots, local administration teams and offices, finance, payroll, procurement, human resources, information and communications technology, cybersecurity, and other necessary costs of doing business.

## Price path opex forecast

The Callide Valley opex forecast for the price path period is shown in **Table 3**.

The base-step-trend approach to develop our forecasts is described in detail in Sunwater’s pricing submission. In summary, we take the base-year (**Figure 6**) and apply assumptions relating to inflation plus a step change in opex associated with our billing system renewal.

Figure 6 - Scheme level breakdown of difference between Sunwater’s base year and QCA allowance (2022-23)

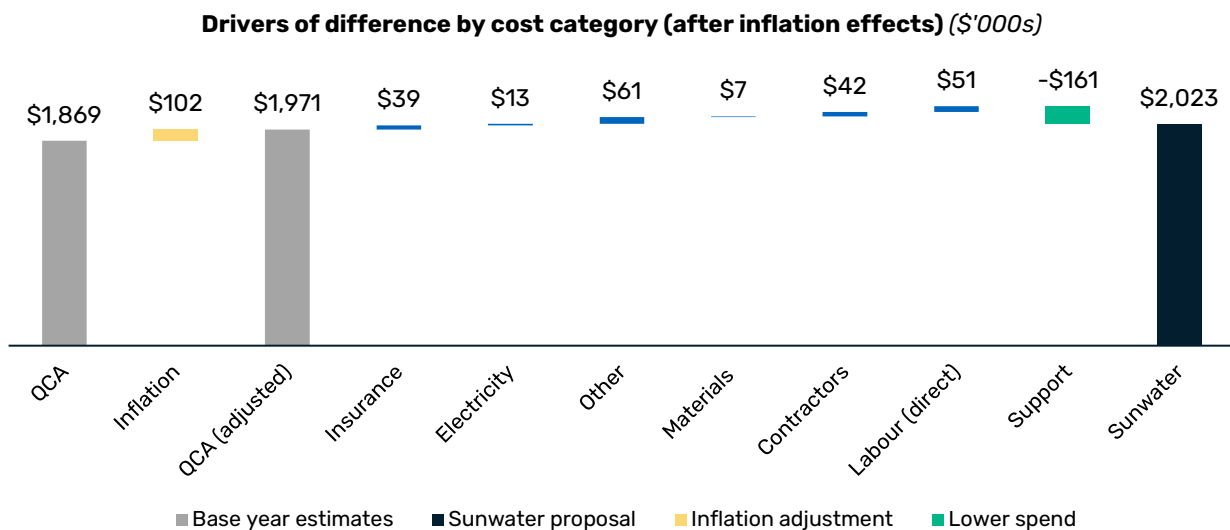
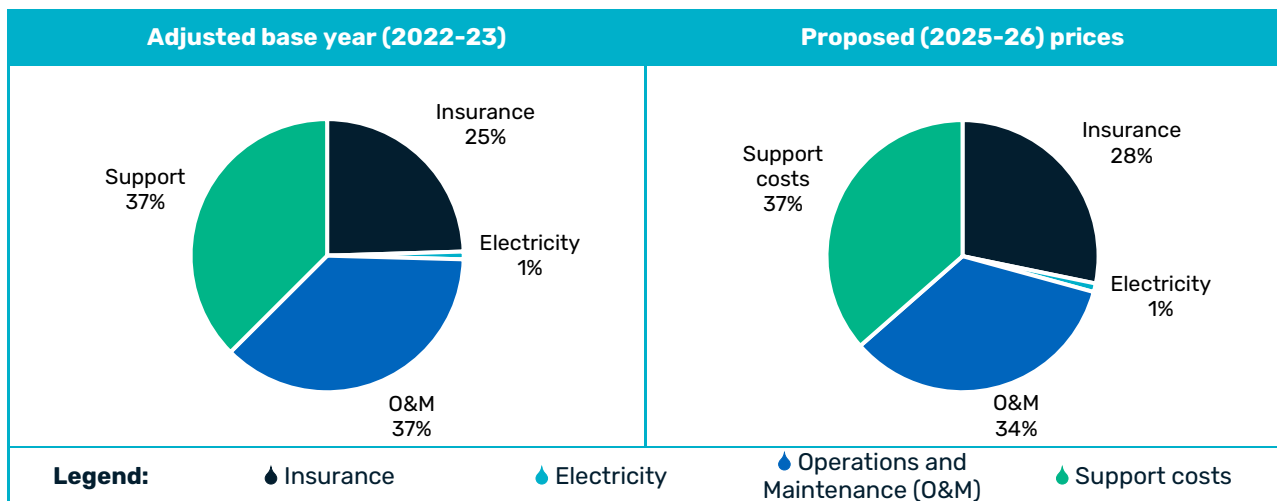


Table 3 - Callide Valley opex forecasts for price path period (\$'000s)

Cost categories	2025-26	2026-27	2027-28	2028-29
Insurance	\$675.2	\$691.2	\$706.8	\$720.9
Electricity	\$24.5	\$25.1	\$25.7	\$26.2
Operations and maintenance <sup>1</sup>	\$820.3	\$840.1	\$857.9	\$875.0
Support costs	\$872.2	\$890.8	\$909.9	\$928.2
<b>Opex - BST sub-total</b>	<b>\$2,392.3</b>	<b>\$2,447.3</b>	<b>\$2,500.3</b>	<b>\$2,550.3</b>
Renewals opex	\$428.8	\$168.9	\$465.6	\$939.7
<b>Opex total</b>	<b>\$2,821.1</b>	<b>\$2,616.2</b>	<b>\$2,965.9</b>	<b>\$3,490.0</b>

Note 1: Includes preventative and corrective maintenance categories.

Table 4 - Relative contribution of major opex categories to total opex (prior to cost transfers)



**Table 4** shows how the relative mix of opex cost categories is changing under Sunwater’s forecast prices.

For each dollar of total opex spent, the percentages shown reflect the cents the category contributes.

Forecast premium increases mean that insurance costs will account for a more significant portion of total opex for Callide Valley over the price path period.

Renewals opex has been excluded as this is a new category that applies under a RAB-based recovery of renewals expenditure.

## Renewals (capital)

This section addresses actual renewals expenditure for the 2019-20 to 2022-23 period, forecasts for the remainder of the current pricing period (2023-24 to 2024-25), and forecasts relevant for the price path period. Sunwater’s approach to the delivery and forecast of renewals expenditure is set out in our pricing submission.

Discussion of current period expenditure is presented with reference to the annuity funding methodology, while forecasts for the price path period refer to the RAB-funding methodology.

As Sunwater’s RAB-funding methodology is a proposal for assessment by the QCA and Government, the full forecast required for an annuity-funding methodology is presented for completeness.

### Current period (plus roll-forward)

Sunwater expects to have delivered \$21.9M in renewals activities for the 2019-20 to 2024-25 period. The QCA allowance<sup>4</sup> for the same period was \$4.7M. This is shown in **Table 5**, which also includes the roll-forward of annuity expenditure from the QCA’s 2018-19 closing balance to 30 June 2025.

Callide Valley is forecast to have a negative annuity closing balance.

The opening RAB balance for the Callide Valley Scheme has been set at \$24.8M, consistent with the approach set out in Sunwater's pricing submission.

Significant projects delivered (or forecast to be delivered) in this period (by value) are shown in **Table 6**.

### Price path period

Sunwater’s submission document describes in detail the way we have developed our renewals expenditure forecast for the next price path period.

Table 5 - Current pricing period expenditure and renewals annuity roll-forward (\$'000s)

	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25		
	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast		
			<i>Current price path period</i>						
Opening balance		-\$7,361.6	-\$8,359.9	-\$10,245.4	-\$19,230.0	-\$22,565.4	-\$23,621.6	Aggregate spend	
Expenditure		-\$1,086.1	-\$2,865.8	-\$9,888.3	-\$3,876.7	-\$2,052.4	-\$2,162.6	-\$21,932	
Insurance proceeds									
Annuity Contribution		\$409.7	\$1,345.9	\$1,351.6	\$1,382.0	\$1,982.8	\$2,027.2		
Interest		-\$321.9	-\$365.5	-\$448.0	-\$840.8	-\$986.6	-\$1,032.8		
<b>Closing Balance<sup>1</sup></b>	-\$7,361.6	-\$8,359.9	-\$10,245.4	-\$19,230.0	-\$22,565.4	-\$23,621.6	-\$24,789.8		

Note 1: Closing balance for 2018-19 was set by the QCA at the last pricing review. The calculated (forecast) 2024-25 value is used to set the opening balance of the regulated asset base for the price path period.

Table 6 - Significant projects (by value) delivered in this period (\$'000s)

Project name	Year	Value
Callide Dam - Radial Gate Investigation Stage 1	2021-23	\$14,758.3
23CV05-Study Risk Reduction Kroombit	2023-26 <sup>a</sup>	\$660.1
21CVA10-Study - CRA Inputs - Kroombit	2020-23	\$576.9

Note a This project commenced in 2023 with most expenditure incurred in the current price path period.

<sup>4</sup> Revenue Model issued by QCA with its Final Model (January 2020)

**Table 7** shows the forecast for Callide Valley for the price path period, with a focus on the top five programs by aggregate spend. Each program forecast comprises a mix of capex and opex, with values separated at the bottom of the table used for the setting of prices.

A program comprises several individual projects that have common characteristics. For example, a valve replacement program will comprise multiple valve replacements over the period. The justification (need) for each project within a program is generally the same and similar approaches are typically adopted for the estimation of project costs.

The largest projects (outside major programs) forecast to be delivered in this period (by value) are shown in **Table 8**.

An additional \$1.081M in capital expenditure (not shown in **Table 7**) has been added to 2025-26 as the Callide Valley portion of the \$42.4M whole-of-business project to renew Sunwater's billing system.

### Beyond price path period

Expenditure beyond the price path period is not relevant to the setting of prices for the 2025-26 to 2028-29 period under a RAB methodology. It is presented in **Figure 7** for completeness. This profile underpins the alternative annuity-base prices presented in the **Revenue and pricing** section of this summary.

Significant (by value) projects forecast for completion between 2029-30 and 2057-58 are shown in **Table 9**. Expenditure commencement dates are shown. For programs, expenditure will typically occur throughout the period.

*Table 7 - Price path period – forecast renewals expenditure (\$'000s)*

Category	2025-26	2026-27	2027-28	2028-29	Aggregate	Percentage
18. Dam Instrumentation Program	\$2,419.1	\$2,497.2	\$0.0	\$0.0	<b>\$4,916.3</b>	53%
20. Dam Safety Management Program	\$681.2	\$582.7	\$0.0	\$0.0	<b>\$1,263.9</b>	14%
1. Switchboard and Control Renewal Program	\$0.0	\$37.3	\$120.5	\$473.5	<b>\$631.2</b>	7%
5. Dam-Related Works Program	\$422.7	\$0.0	\$0.0	\$152.0	<b>\$574.7</b>	6%
17. Arc Flash Program	\$216.3	\$134.0	\$0.0	\$0.0	<b>\$350.2</b>	4%
Remaining programs	\$206.0	\$270.3	\$159.9	\$169.7	<b>\$805.9</b>	9%
<b>Sub-total – programs</b>	\$3,945.3	\$3,521.4	\$280.4	\$795.1	<b>\$8,542.2</b>	91%
Projects not captured in programs	\$0.0	\$25.5	\$437.1	\$333.1	<b>\$795.8</b>	9%
<b>Total</b>	<b>\$3,945.3</b>	<b>\$3,547.0</b>	<b>\$717.5</b>	<b>\$1,128.2</b>	<b>\$9,338.0</b>	<b>100%</b>
Capex	\$3,516.4	\$3,378.1	\$251.9	\$188.5	<b>\$7,334.9</b>	79%
Renewals opex	\$428.8	\$168.9	\$465.6	\$939.7	<b>\$2,003.1</b>	21%

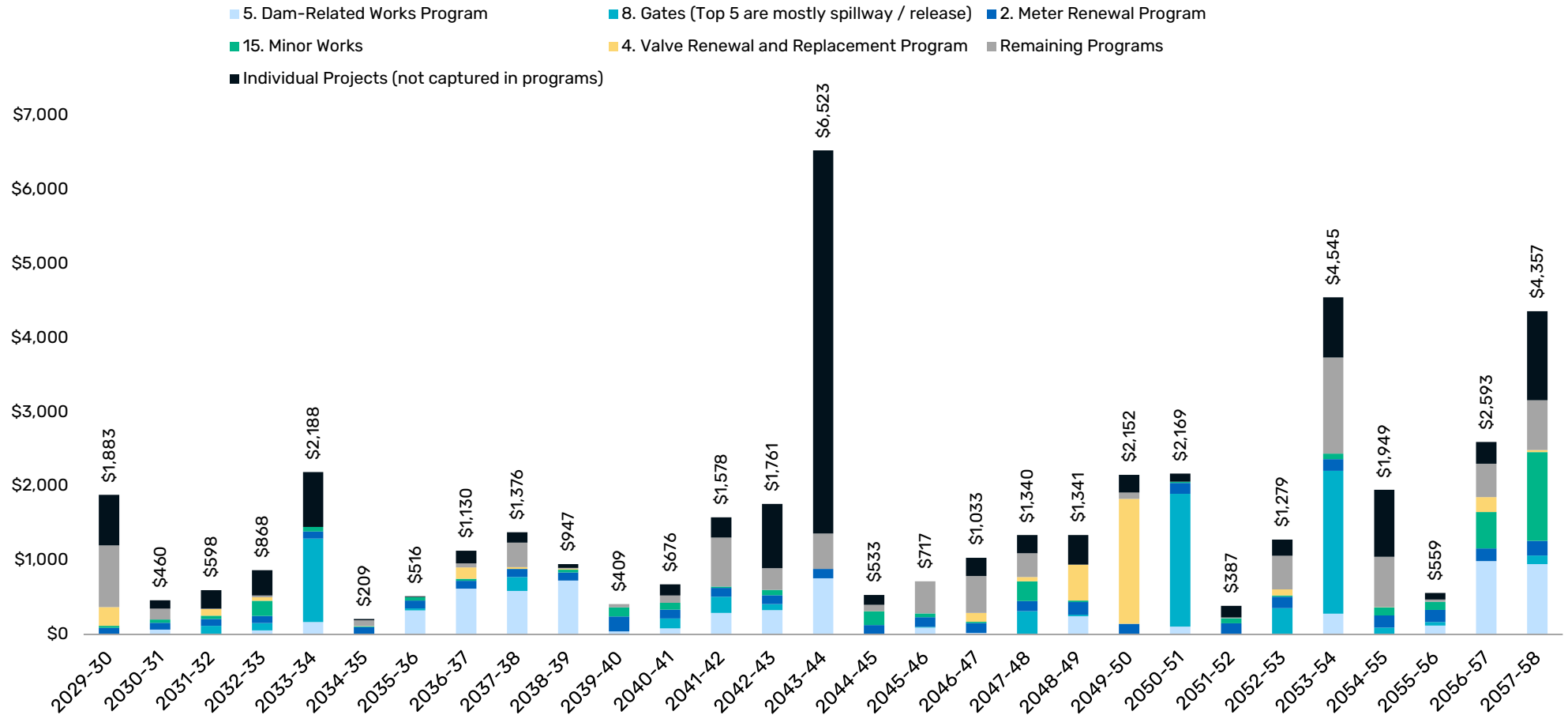
*Table 8 – Significant individual projects (by value) to be delivered during the price path period (\$'000s)*

Project name	Year	Value	Percentage total
Replace Ug Electrical Cables - Callide Dam - Electrical Systems	2028	\$594.0	6%
Risk Reduction Investigations - Kroombit Dam	2025	\$367.7	4%

Table 9 - Key projects beyond the price path period (2029-30 to 2057-58) period (\$'000s)

Project name	Commencement year	Value	Percentage total
Replace Meter Program - Callide Valley	2025	\$3,677	8%
Refurbish Radial Gate No 1 (Complete) - Callide Dam - Spillway	2034	\$3,049	7%
Refurbish Left Abutment - Kroombit Dam - Abutments	2044	\$1,971	4%
Refurbish Structure - Callide Dam - Spillway	2041	\$1,924	4%
Study: Comprehensive Risk Assessment - Callide Dam	2037	\$1,857	4%
Other	Varies	\$33,598	73%
<b>Total</b>		<b>\$46,075</b>	

Figure 7 - Expenditure by major program beyond the price path period (relevant under an annuity method of cost recovery)



## Revenue and pricing

This section shows the final revenue requirement at scheme level. Values shown are prior to allocation to fixed (high or medium priority) or variable charges. These values represent Sunwater’s estimate of the revenue required to continue to meet customer service standards and regulatory obligations under the current regulatory framework.

### Revenue requirement

**Table 10** brings together the price-path related expenditure building blocks. This includes a revenue offset building block as well as adjustments for the return of annuity positive balance funds (where applicable to a scheme), insurance review event funds and the QCA’s review fee, which is applied only to irrigation entitlements.

## Prices

As outlined above (and in detail in our pricing submission), Sunwater is proposing to shift to a RAB-based recovery of renewals expenditure. Prices under a RAB methodology are presented in the **Proposal in summary** section.

The following tables show recommended irrigation prices (by tariff group) for the price path period for both the RAB and annuity cost recovery methodologies. They also show the difference between the two to highlight the impact of the change on irrigators.

### Callide Valley

Recommended prices for the Callide Valley tariff group are shown in **Table 11**.

Table 10 - Forecast revenue requirement (inclusive of revenue adjustments) (\$'000s)

Building block	2025-26	2026-27	2027-28	2028-29	Aggregate	Percentage
Price path related expenditure						
Opex	\$2,392.3	\$2,447.3	\$2,500.3	\$2,550.3	\$9,890.1	49.7%
Renewals opex	\$428.8	\$168.9	\$465.6	\$939.7	\$2,003.1	10.1%
Capital returns	\$1,389.0	\$1,808.2	\$2,053.7	\$2,096.4	\$7,347.3	36.9%
Tax allowance	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	0.0%
<b>Sub-total</b>	<b>\$4,210.2</b>	<b>\$4,424.4</b>	<b>\$5,019.5</b>	<b>\$5,586.4</b>	<b>\$19,240.5</b>	<b>96.6%</b>
Revenue adjustments						
Revenue offsets	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	0.0%
Insurance review	\$153.6	\$158.0	\$162.4	\$166.4	\$640.5	3.2%
QCA fee <sup>1</sup>	\$7.7	\$7.9	\$8.1	\$8.3	\$31.9	0.2%
<b>Sub-total</b>	<b>\$161.3</b>	<b>\$165.9</b>	<b>\$170.5</b>	<b>\$174.7</b>	<b>\$672.4</b>	<b>3.4%</b>
<b>Total</b>	<b>\$4,371.5</b>	<b>\$4,590.3</b>	<b>\$5,190.0</b>	<b>\$5,761.1</b>	<b>\$19,912.9</b>	<b>100.0%</b>

Note 1: The QCA fee is apportioned to each scheme on the basis of irrigation entitlements.

Table 11 - Comparison of recommended prices – Callide Valley tariff group

Charge	Methodology	2025-26	2026-27	2027-28	2028-29
<b>Part A (\$/ML)</b>	Proposed (RAB)	\$33.77	\$37.32	\$41.03	\$44.93
	Annuity	\$33.77	\$37.32	\$41.03	\$44.93
	Difference	+\$0.00	+\$0.00	+\$0.00	+\$0.00
<b>Part B (\$/ML)</b>	Proposed (RAB)	\$9.76	\$10.03	\$10.31	\$10.60
	Annuity	\$9.76	\$10.03	\$10.31	\$10.60
	Difference	+\$0.00	+\$0.00	+\$0.00	+\$0.00



# Appendix - Correspondence